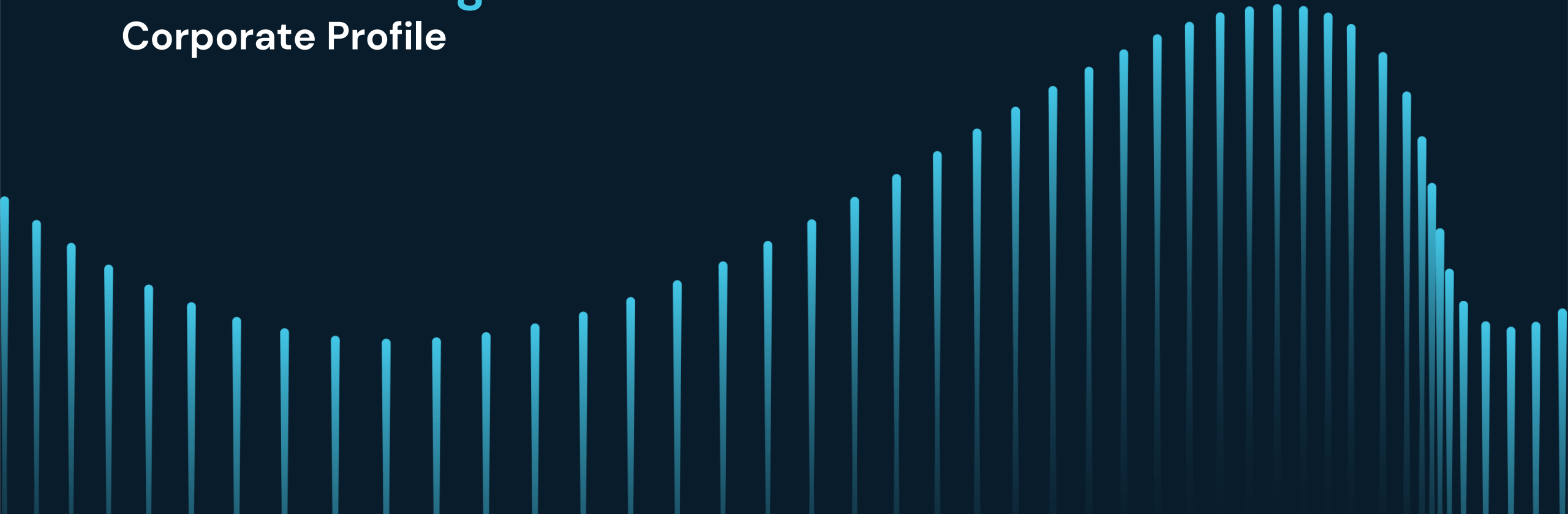


# Biomed Sinergi

## Corporate Profile

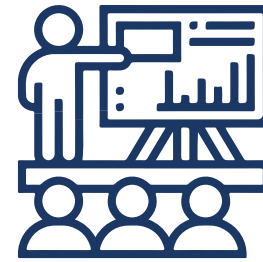




**Total Solution Provider**



**Consultation Services**



**Training & Support**



**Expert Services**

# Mission

Raise the quality of healthcare and facilitate medical breakthroughs by bringing innovative medical solutions and people together.

# Vision

To be the Gold Standard brand and platform for healthcare and life sciences solutions in Asia.





### **Team**

We have a high-performance team culture



### **Efficiency**

We deliver quick and cost-efficient solutions



### **Empowerment**

We empower and develop our people



### **Passion**

We are passionate about healthcare and well-being



### **Expertise**

We are experts at what we do



### **Innovation**

We are pioneers and innovative



### **Inspiration**

We inspire transformation

# The Global Goals

For Sustainable Development










17 Global Goals and A Promise: To Leave No One Behind

# Our Sustainable Development Goals for FY23 Onwards





<b>Myanmar</b>		54.05 m
<b>Thailand</b>		69.66 m
<b>Malaysia</b>		31.62 m
<b>Singapore</b>		5.81 m
<b>Indonesia</b>		267 m

-  Our Customers
-  Our Offices

1994

Started Biomarketing Services in Malaysia.  
Started Biomed Diagnostics in Singapore.



BiomedDiagnostics

2002

Started BMS Diagnostics in Malaysia.



BiomedDiagnostics

2013

Formed Bio-Immunegenlab as an educational lab.



2016

Rebranded and restructured as one entity: Biomed Global.





2018



Acquired corporate headquarters in Malaysia.



2019



Expanded Biomed Global to Myanmar.  
Why? We see an exciting opportunity to help raise the standards of healthcare in Myanmar.



2020



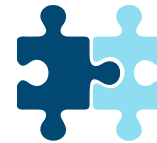
Leverages on our global partnerships.  
Provided ongoing solutions to overcome Covid-19.



2021



Restructured – Biomed Shared Services.  
Digital expansion – Biomed Technology.  
Regional expansion – Biomed Innovus.  
Revamped – MY & SG new offices.  
Manufacturing – Biomed MDx.



2022



**Indonesia expansion – PT Biomed Sinergi.**





## Our Talent

We have a team of talent whose expertise and category knowledge is second to none.

We achieve this by continuously investing in the development of our talent, expanding our facilities, and leveraging on modern technology to help us function better.

# 252

21st June 2022

## Talent count in Biomed Global

### Operations

Our talent who supports the smooth-running of our daily operations.



122

### Sales

The team that engages with customers to find the best possible solution for their needs.



55

### Engineers

They keep our instruments functioning and ensure all are well-maintained.



38

### Applications

The team that educates and advises the customer on the solutions we provide.



37

0 50 100 150



**Ng Boon Thiam**  
CEO

34 Years Experience  
B.Sc. in Med Tech

- Business development
- Regional expansion
- Strategic initiatives
- Clinical portfolio



**Chen Keng Hoong**  
Exec. Director

28 Years Experience  
B.Sc. in Biology

- Life Sciences portfolio
- BDB Clinical portfolio
- BIG Lab



**Chew Siew Ling**  
COO

23 Years Experience  
B.Sc. Applied Science

- Talent management
- Supply chain
- Customer service
- Operations improvements
- Microbiology portfolio

Placeholder, do replace products/pointers if needed

## Clinical Diagnostics

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- Blood Culture
- Bacterial ID
- Leukemia Analysis
- HIV Immune Monitoring
- Allergy Diagnosis
- Transfusion Solutions
- Transplant Solutions
- Personalized Medicine

## Life Sciences

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- Cellular Analysis
- Tissue Culture
- Molecular Biology
- Next Gen Sequencing
- Precision Medicine
- Antibody Testing

## Supply Chain

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- Leica Biosystem
- Zeltiq (Allergan) – Cool Sculpting
- BD Womens Health

### Sales Specialist

Our sales specialist will work with customers to identify the best solution for their requirements.



### Customer Service

We have a dedicated customer service team to address your order enquiries.



### Supply Chain

We have the facilities and expertise to deliver products from the factory to your workplace.



### Technical Service

Our engineers ensure the instruments are optimised and will deliver the best results to you.



### Application Specialist

We provide the necessary training and support to help you understand the solution and leverage upon its full potential.



Placeholder, do replace picture and pointers if needed



- ✓ 20,000 sq ft
- ✓ Workforce – 20 + 4 pax
- ✓ Vehicle 5 lorries, 4 vans
- ✓ Delivery coverage to the whole Malaysia
- ✓ Coordinate with 3<sup>rd</sup> party logistics for outstation delivery
- ✓ ISO accredited cold chain facility



### Scientific Symposium

- Annual symposiums for updates.
- Opportunity for our customers to engage with global experts.
- Invited KOLs (key opinion leaders) to share about the best practices.



### Trainings & CME

- Gathered a group of respected academics and physicians for a conference on plasmapheresis.
- Attendees from local and abroad.



### Exhibitions

- Participated in major and relevant biomedical conferences.



# What We Offer Customer Engagement Trainings





## Our Customers

Our customers are the reason we exist. We continuously help our customers improve their quality of healthcare through the technology and solutions we provide.

Throughout our journey, we are proud to have positively impacted numerous lives. We continue to do so, contributing towards the betterment of our society.

## What We Offer Compliance

### Accreditations



### Licenses



## We have a strong team ready to support your requirements

Our company is accredited to the following standards and possess the necessary licenses to distribute medical devices.

**We have established policies for whistleblowing, anti-bribery, and anti-corruption in line with legal requirements in the countries we operate in, our business standards, and standards expected by our stakeholders.**

## **Whistleblowing**

Biomed Global Group is committed to achieving and maintaining a high standard of integrity, accountability, and ethical behavior in the conduct of its businesses and operations. In line with the above, the Group has established this Whistleblowing Policy to provide an avenue for all employees of the Group or members of the public to raise concerns about any suspected/alleged and/or known improper conduct that they may observe, occurring within the Group.

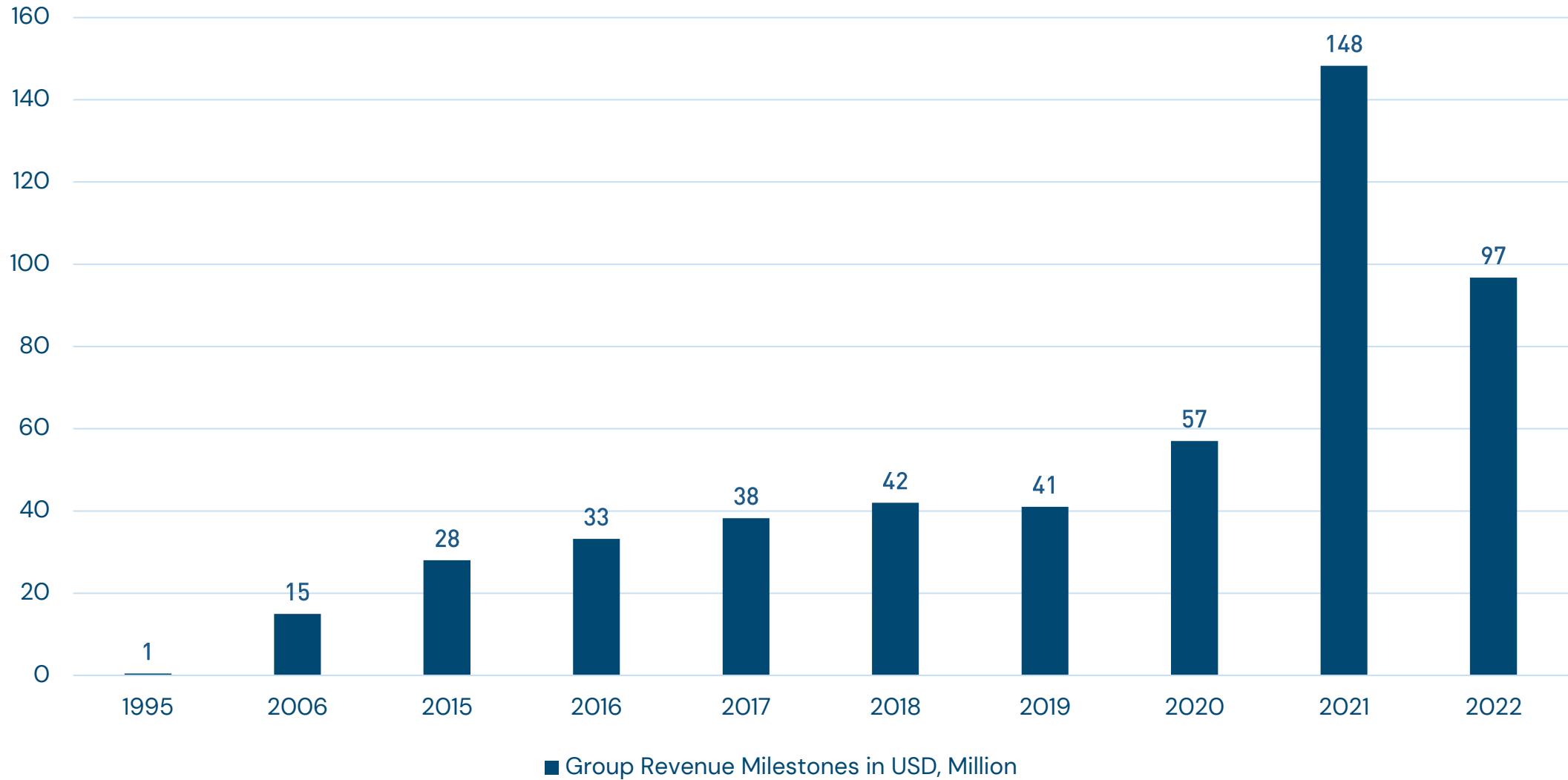
Concerns can be channeled through the Whistleblowing Coordinator and Audit Committee via the dedicated email, [compliance@biomed-global.com](mailto:compliance@biomed-global.com). Please click here for our [Whistleblowing Policy](#).

## **Anti-bribery and anti-corruption**

Biomed Global Group does not tolerate any forms of bribery and corruption. In line with this commitment, the Group has developed this Code of Conducts Doctrine of Anti-Corruption Policy to ensure compliance with the applicable anti-bribery and anti-corruption laws.

Please click here for our [Code of Conducts Doctrine of Anti-Corruption Policy](#).

### Group Revenue Milestones in USD, Million





## Our Partners

We take pride in forming strong partnerships with brands that develop innovative solutions, enabling us to improve the standards of healthcare.

Our long working relationships with our partners is a testament to our ability to represent our partners in the region. Ultimately, our willingness to invest in new products makes us the preferred partner.

## Public

Ministry of Health; Hospitals & Health Centers  
Ministry of Defense; Armed Force Hospitals  
Ministry of Education; Teaching Hospitals  
Blood centres  
Public universities  
Research institutions



Indonesia



Malaysia



Singapore

## Private

Private hospitals  
Private universities  
Private Cord Blood Banks  
Private Commercial Pathology Laboratories  
GP Clinics  
Industries (Food & Beverage, Biopharma & CRO)  
Veterinary  
Consumers



Thailand



Myanmar



### Regional

We have a strong working relationship with private and government clients throughout the region.



### Experience

We have talent with strong industry experience (since 1994). This has enabled us to develop many success stories.



### Portfolio

We can tailor our solutions towards each customer requirement with our extensive portfolio.



### Expert

We have a strong team of experts to guide customers in transition towards new technologies.



### Access

We enable access to research facilities in our R&D Labs across the region.



### Registration

We have a deep understanding of the regulatory landscape in our markets, enabling an efficient product introduction.



### Support

We have the resources and talent to provide comprehensive support on behalf of our partners.



### Innovation

We bring innovative solutions to our partners and customers. We are on the continuous search for innovative healthcare solutions





Biomed<sup>®</sup>  
Sinergi

